

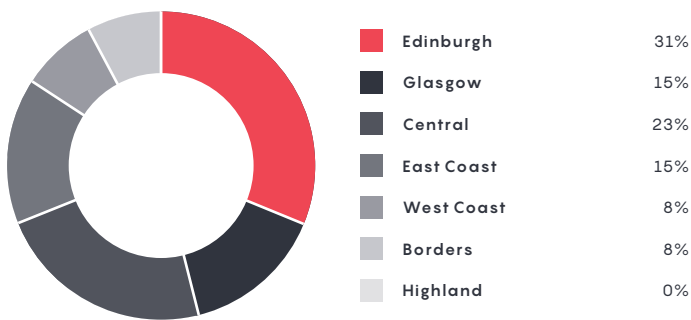
Q1 2018 continues to show the growth trends of previous quarters with some significant deals happening across Scotland, including the record breaking sale of Caledonian Hotel in Edinburgh for £85m.

This increased activity has been replicated by us at G+S with total assets sold in Q1 of this year equalling about two thirds of the total transactions of 2017.

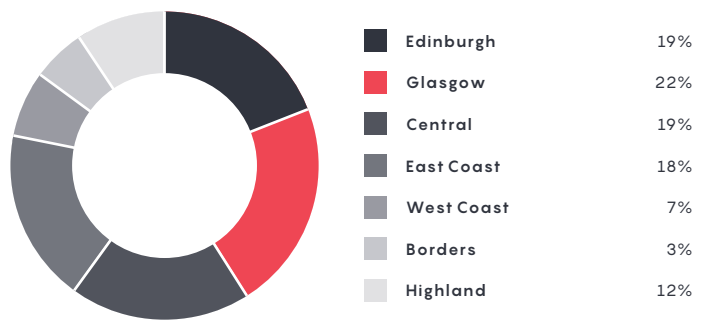
The total number of active buyers we have has risen to 2600, which is up by some 18% since April 17. 53% of these buyers would prefer to purchase the heritable interest in a business, with 26% only interested in Leasehold opportunities.

Finally, G+S are proud to now be instructed to dispose of over £20m worth of assets in the Hotel & Leisure sector, which is significantly higher than April 2017.

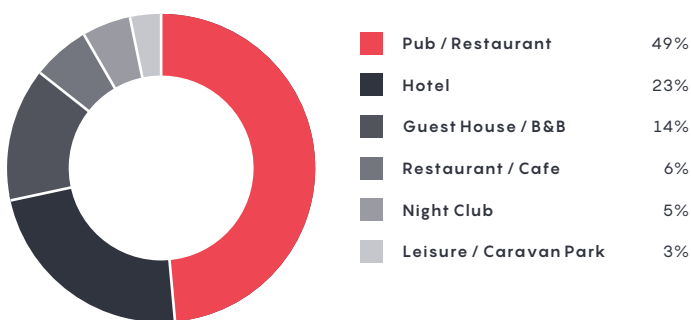
VALUATIONS BY AREA



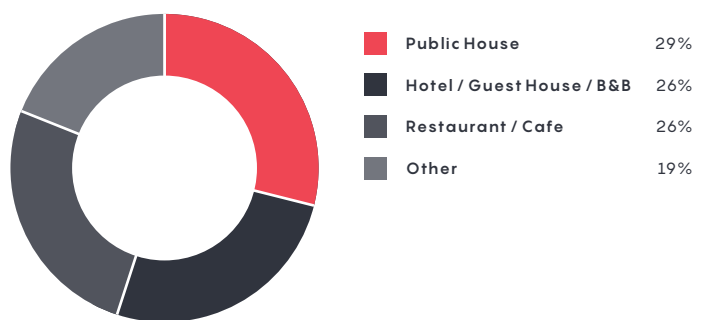
ENQUIRIES BY AREA



VALUATIONS BY PROPERTY TYPE



ENQUIRIES BY REQUIREMENT



TOTAL VALUE OF ASSETS FOR DISPOSAL

£20.9M

PREVIOUS 2 QUARTERS

£19.43M

Q4 2017

£18.24M

Q3 2017

Source: Graham + Sibbald